

USC Marshall

School of Business
IBEAR MBA Program



Class of 2019-2020

BOLIVIA

Jose Antonio Castedo
Regional Legal Director
PRO MUJER Inc., La Paz

Jose Antonio Castedo joins the IBEAR MBA Program with 11 years of professional experience in the fields of financial services, commerce, oil and gas, and alternative dispute resolution methods. He started his career at the Chamber of Industry and Commerce of Santa Cruz (CAINCO) where he worked in mediation and arbitration process. He also worked for YPFB Transporte S.A., a strategic oil and gas company in Bolivia, where he supervised and provided legal advice for deals of over \$100M. Most recently, he has worked as a legal counsel for two of Bolivia's largest microlenders, Banco Fassil S.A. and Pro Mujer Inc. Jose is a certified mediator in Bolivia, holding a law degree from Universidad Privada de Santa Cruz, an LLM from Instituto de Empresa, and a master's in International Relations from Syracuse University. Upon completion of the IBEAR MBA Program, Jose intends to pursue opportunities in corporate management at a large multinational.

BRAZIL

Cristiano Abadia
Computer Network Manager
Superior Tribunal de Justica, Brasília

Cristiano Abadia joins the IBEAR MBA Program with over 17 years of work experience at the Superior Court of Justice in Brazil. He led the infrastructure and production team and implemented changes to the electronic process systems. He managed an annual budget of over \$30M. Cristiano also worked as a security officer and network computer manager where he obtained the ISO 27001 certification. Cristiano holds a BS degree in Information Technology from Universidade Catolica de Brasilia and a master's degree in Information Security from União Educacional de Brasília. Upon completion of the IBEAR MBA program, Cristiano intends to continue to work in the information technology sector.

Luiza Brennand de Queiroz Campos
Managing Director
Rebanho Carotá, Recife

Luiza Brennand de Queiroz Campos joins the IBEAR MBA Program with 10 years of experience in food manufacturing and distribution, public concessions, real estate and agribusiness. Luiza has a bachelor's degree in International Business at Regents Business School, London, where she lived for six years. Returning to Brazil, Luiza helped start a premium seafood brand. She then joined Odebrecht, where she worked in project analysis for public

concessions. In her last year at Odebrecht, she switched to a marketing role in real estate where she started three residential developments. Since 2015, she has been very active in running her family's agribusiness. Upon completion of the IBEAR MBA Program, Luiza will help her family's business achieve better results as a board member.

Paula Bianco do Carmo

Project Manager

Tribunal de Justica do Estado de Minas Gerais

Paula Bianco do Carmo joins the IBEAR MBA Program with seven years of experience, helping transform Brazil's 3rd largest court system (Minas Gerais state) through innovation and organizational development. As project manager, Paula led a cross-functional team to successfully validate, customize and implement a new integrated solution for bidding and contract management. She leveraged the new system to optimize workflow, increased transparency, and established departmental accountability. Paula began her career specializing in change management, helping build and staff the new Ombudsman (conflict resolution) department. Paula holds a bachelor's degree in Communications and Public Administration from Universidade Federal de Juiz de Fora and Universidade Federal de Ouro Preto. Upon completion of the IBEAR MBA Program, Paula intends to transition into the private sector and assume a senior project management role in the technology or entertainment industry.

Theodorico de Freitas

Infrastructure Business Developer

Bauer, Peru

Theodorico de Freitas joins IBEAR MBA Program with 16 years of experience working at the Odebrecht Multinational Construction Corporation. Theo has worked as a construction director and production manager of important multimillion dollar infrastructure construction projects, which included sanitation, airports, highways, ports, a thermo-electrical plant, a mining project, irrigation systems, marine defenses, urban infrastructure development, and industrial plants. During these projects, he successfully led multifunctional teams in four different countries throughout Africa and Latin America. While managing complex projects, Theo has developed critical skills including business leadership, cost and schedule control, project and risk management, contractual administration, and complex problem solving. Theo was born in Recife, Pernambuco, Brazil, where he graduated as a civil engineer in 2003 from the Federal University of Pernambuco. Upon completion of the IBEAR MBA Program, Theodorico intends to leverage his career in the infrastructure market of Latin America and Africa.

Lauana Rodrigues Pereira Herbert, M.D.

Medical Officer

Disney Cruise, Minas Gerais

Lauana Herbert joins the IBEAR MBA program with over 14 years of experience as a medical doctor. She served as Ship Physician in her most recent role at Disney Cruise Line, where she implemented new policies and protocols for patient treatment that significantly reduced on-board death rate. She also increased efficiencies in the purchase of medical supplies, leading to significant savings. Her international experience spans the regions of Australia, Brazil, Spain, Italy, the Bahamas, and the USA. Lauana holds a medical degree from Universidade Federal of Minas Gerais and did specialized medicine in Melbourne, Australia. Upon completion of the IBEAR MBA program, Lauana intends to become a healthcare consultant, leading changes in the health insurance industry and providing solutions to clients facing local and global challenges.

Pedro Paulo Ramos

Financial Strategy Manager

Techint Engineering & Construction, São Paulo

Pedro Paulo Ramos joins the IBEAR MBA Program with 15 years of professional experience. He is currently responsible for financial strategy development of new construction projects at Techint, one of the leading

organizations in heavy construction in Latin America. In this position, Pedro led teams that assessed financial and administrative risks and analyzed the economic feasibility of 80 engineering and construction projects for competitive bids. Developing customized solutions, he supported the company in earning a total of USD 3.5 billion in contracts. Previously, he was Head of Administration, Finance and General Services for the P-76 Oil Rig project, leading a team of 70 workers. Pedro began his career as a management consultant working at Deloitte for 3 years. Pedro earned his Bachelor in Mechanical Engineering from the Universidade de São Paulo. Upon completion of the IBEAR MBA Program, Pedro aims to assume a senior leadership role in his industry.

Rafael Bailio Yamashita

Legal Counsel

Amazônia Azul Tecnologias de Defesa, São Paulo

Rafael Basilio Yamashita joins the IBEAR MBA Program with 9 years of experience with Amazônia Azul Tecnologias de Defesa - AMAZUL, a Brazilian state-run nuclear technology research and development company. Rafael provided legal counsel to major Brazilian nuclear projects: The Brazilian Navy Nuclear Propulsion Program and the Brazilian Multipurpose Nuclear Reactor. There he led cross-functional multidisciplinary teams for institutional development projects. Rafael was a founding member of AMAZUL’s Ethics Committee, acting as Committee Chairman for two years. A law graduate from the Universidade de São Paulo, Rafael also earned a master’s degree in Law & Development and an Administrative Law specialization from Fundação Getulio Vargas (FGV). Upon completion of the IBEAR MBA Program, Rafael intends to transition into the private sector and assume an institutional strategy role in nuclear energy and defense.

CHINA

Zixin An

Senior Director

Shenzhen Xunlei Networking Technology Co. Ltd., Shenzhen

Zixin An (Ann) joins the IBEAR MBA program with 12 years of experience in a variety of roles including out-house and in-house legal counsel and investment manager. Ann was the Senior Director of Investment Department in Shenzhen Xunlei Networking Technologies, Ltd. before joining this program. Before that, she led the Legal Department with 13 lawyers for more than 6 years. She helped the company become listed in Nasdaq Stock Exchange in 2014 when she led the Legal Department and also made some successful investments such as Insta 360, the top panoramic camera manufacturer in the world; and DPVR, one of the top 3 VR helmet manufacturers in China, when she worked as the Director of Investment Department. Ann holds a Master in Law from Nankai University and also a Chinese attorney license. Upon completion of the IBEAR MBA Program, Ann intends to further her career in the technology industry either to work as an investment manager/director in a leading venture capital or to join a start-up or a large company as legal and investment professional.

Qian (Ivy) He

HRBP Manager

Sony (China) Ltd., Beijing

Qian (Ivy) He joins the IBEAR MBA Program with 7 years of experience in Sony China as HRBP manager for several major business units. By provided effective HR solutions and advisory services to the company’s business strategy and goals. She also established robust relationships with business leaders with different cultural backgrounds in a wide range of functions that include sales, marketing, business planning, control, supply chain, engineering and R&D, covering nearly 400 employees nationwide in a various industries: broadcasting, medical, education, supply chain, amusement, and entertainment. She has contributed in the establishment in Sony China the UK-based HAWK-EYE business (which was acquired by Sony in 2014) in 2017; the Sony-Bosch’s collaboration over video security business in 2016; and the transfer of the network business from Sony Mobile to Sony China in 2015. Before starting her HR career, Ivy worked as an editor and translator for several years. Ivy holds a bachelor’s

degree in English and a master's degree in Economics from the Central University of Finance and Economy. Upon completion of the IBEAR MBA program, she plans to further her profession as a strategic HR business partner in a regional leadership role.

Xunzhang (Medal) Huang

Vice President of Technology

Tujia Online Information Technology Co.,Ltd., Beijing

Xunzhang (Medal) Huang joins the IBEAR MBA program with more than 10 years of experience in the internet industry, where he worked as an senior software engineer, entrepreneur, and general manager. Between 2012 to 2017, Xunzhang co-founded a startup company in the travel industry, and as CTO, built his team and technology platform from the ground up. After the company was acquired by Tujia.com, the largest homestay booking platform in China, he was appointed VP of technology and general manager in charge of global operations, where he grew the overseas business over tenfold. Huang earned a bachelor's and master's degree of Computer Science from Tongji University and Fudan University. Upon completion of the IBEAR MBA program, he intends to create new high-tech businesses in the internet industry.

Jing Li

Engineering Specialist

Voith Turbo, Beijing

Jing Li joins the IBEAR MBA Program with 9 years of experience in the mining and metals industry. As an Application Engineering expert for the Voith Group, Jing used her understanding of products and applications and her strong leadership and communication skills to support her client base throughout the Asia-Pacific region. Previously, she worked as a Mechanical Design Engineer and collaborated with the Germany-based research and development team to bring a new fluid coupling solution to the Chinese market. Prior to joining the Voith Group, Jing spent 3 years designing steel manufacturing plants as a Process Design Engineer. She holds both a bachelor's and a master's degree in Metallurgical Engineering from the of University of Science and Technology, Beijing. Upon completion of the IBEAR MBA Program, Jing intends to continue working in mining and metals industry and assume a senior product management role for intelligent products in digital ventures.

Shuai (Sam) Liu

Director

Taizheng Capital Management LLC, Beijing

Shuai (Sam) Liu joins the IBEAR MBA Program with over 5 years of experience in the financial industry. His most recent venture was at Taizheng Capital Management LLC., where he worked in private equity investments. Sam's experience also include roles in fundraising, due diligence investigations, and project management. Sam holds a Ph.D. in Finance fom the University of International Business and Economics and a bachelor's in Economics from Ocean University of China. Upon completion of the IBEAR MBA Program, Shuai intends to continue his career in private equity investment at a global company.

Jingjing Zhou

Finance Controller

Securitas China, Shanghai

Jingjing Zhou joins the IBEAR MBA program with more than 10 years of experience in corporate finance. She started her career at KPMG Shanghai where she performed company audits utilizing US GAAP, IFRS GAAP, and PRC GAAP. Jingjing then became the controller for Education First Language in Shanghai. She was responsible for internal controls, financial reporting requirements, compliance, and budgeting processes for six unique product lines. She was also a controller for Securitas, where she was head of the China finance team. Jingjing holds a BA in Finance Management from the Shanghai University of International Business and Economics where she graduated with honors. She earned her master's of Finance from the University of Hong Kong and holds a CICPA. Upon

completion of the IBEAR MBA Program, Jingjing plans to continue her career in corporate finance or create her own startup.

ECUADOR

Diego Basantes

Product Manager
Century Link, Lima

Diego Basantes joins the IBEAR MBA Program with 14 years of experience in the Latin American market. Diego first worked at Siemens where he successfully held several positions, including Regional Product Manager for Venezuela, Colombia, Ecuador, and Peru. While at Siemens, he developed an IT and Enterprise Communications portfolio that generated businesses in million of dollars in revenue throughout the region. In 2009, he joined the large Telecommunications company CenturyLink, where for the last 10 years he has successfully led the Voice and Unified Communications business unit in Ecuador, Perú and Chile. He has helped their customers to shift towards digital transformation, developing innovative and cost-effective cloud-based services. Diego graduated with his Bachelor in Electronic Engineering from the University of the Armed Forces in Quito, Ecuador. Upon completion of the IBEAR MBA Program, Diego intends to develop professionally into a global business leader.

INDIA

Abhay Kant

Senior Technology Consultant
Zenith System Solutions, Gurgaon

Abhay Kant joins the IBEAR Program with 10 years of experience working for both Multi-National Corporations (MNCs) and Early Stage Start-ups. After completing his Bachelor of Technology degree, he spent his early working years as a product Engineer in the telecom domain, handling several VAS and Data product platforms. Later he obtained a Postgraduate Diploma in Management and subsequently pivoted to marketing and business development roles: starting, structuring and managing retail distribution channels for three “different” product categories for a Consumer Electronics MNC. He spent his following years working on projects that included setting supply operations for a tech-based food delivery platform, launching India’s first all-brand electronics insurance warranty solution, building an electronics Hyperlocal marketplace, and more recently, channelizing IoT solutions before retail solutions had accepted IoT technology. Upon completion of the IBEAR MBA program, Abhay intends to pursue a career in product marketing at a technology-enabled firm.

Ms. Monica Pushpa

Project Manager
HCL Technologies, Bengaluru

Monica Pushpa joins the IBEAR program with 11 years of experience in information technology and services. She started her career as a software developer and moved on to managing teams and projects within a span of four years. She was responsible for the development and support of critical legacy applications of Bank of America across multiple locations within the U.S. She has successfully managed the delivery of several critical projects across banking, retail, health care, and networking. Her work experiences with IT giants such as TCS, Capgemini and HCL Technologies enabled her to witness how technology can transform business. Monica also has extensive hands-on expertise in business analysis, continuity and change management processes. She has a Bachelor in Computer Science and Engineering from Bharathidasan University, India. Upon completion of the IBEAR MBA program, Monica intends to explore global opportunities in the product management sphere.

Krapan Vir Rastogi

Senior Analyst
ADNOC Refining, UAE

Krapan Vir Rastogi joins the IBEAR MBA Program after 15 years of industry and management consulting experience with ADNOC Refining, KPMG, SHELL (BG Group) and ONGC where he planned, executed and delivered large-scale business improvement assignments. At ADNOC Refining, Krapan played a key role in implementing digital transformation through a \$10 Million Integrated Refinery Information System project and establishing the first ever shared services organization at ADNOC at a major industrial site to derive annual synergies of over \$20M. At KPMG, he consulted Abu Dhabi based clients in education, aviation, marine and oil and gas sectors in risk management. He earned his Bachelor of Technology with honors in Mechanical Engineering from Motilal Nehru National Institute of Technology, Allahabad and an Executive Post Graduate Diploma in Management from Indian Institute of Management, Indore. Upon completion of the IBEAR MBA Program, Krapan intends to pursue a career in Management Consulting / Digital Transformation to accelerate his career progression to senior leadership roles.

Rubin KDS Sidhu

Business Developer (Logistics)
Amazon, India

Rubin KDS Sidhu joins the IBEAR MBA Program with 20 years of extensive experience developing strategic foresight, driving complex operations and global logistics management. As an Army Colonel, he has a proven track record of leading multi-cultural, cross-functional teams in Africa and South East Asia to execute large scale strategic operations for the UN and Army. He is a gallantry awardee for bravery under enemy fire and was awarded the UN Force Commander's Commendation for managing linehaul operations in UN Peacekeeping Missions. As Joint Director (Operations), Air Force Headquarters, he managed procurement projects worth \$137M and steered an Indo-UK Exchange program at London. As a Commanding Officer, he provided operational leadership to over 900 personnel, and as Director (Operations), operationalized a scenario war gaming center in four months. At Amazon India, he synced with multiple stakeholders to roll out pricing strategy and operations model of a logistics shipping program. He was a visiting faculty at the Centre for UN Peacekeeping and is a National Equestrian sport medalist. An alumnus of Defense Services Staff College and IIM Indore, he holds twin masters in International Relations and Defense Strategy. Upon completion of the IBEAR MBA Program, Ruben plans to work in an operations/program management role in the e-commerce retail space.

Shanteshwar Swami, M.D.

Joint Commissioner of Income Tax
Indian Revenue Service, Government of India

Dr. Shanteshwar Swami joins the IBEAR MBA from the Indian Ministry of Finance, where he currently works as Joint Commissioner of Income Tax. After qualifying for the India Administrative Service, he entered the Indian Revenue Services (IRS) in 2008. His IRS responsibilities include the collection of taxes of 10 billion INR and administrative control for income tax collection from a geographical area in Mumbai. He also works on detecting tax evasion cases and conducting appropriate action on collecting taxes from the business entities. Some of his projects include investigation of the Panama Papers, investigation of black money, and techniques of investigation in mergers and acquisitions. He holds a degree in medicine, a Master of Surgery, a Master in Economics, and a Master in Law. Upon completion of the IBEAR MBA Program, Dr. Swami intends to serve the people of his country and the United Nations Organization, as well as other international organizations.

INDONESIA

Christina C.H. Simorangkir

Brand & PCO Manager

PT. Pertamina Lubricants, Jakarta

Christina C.H. Simorangkir joins the IBEAR MBA Program with over 16 years in sales and marketing experience in the energy sector. She oversees all activities related to automotive and industrial lubricants and supervises over 50 team members. Some of her responsibilities include managing supply chain, territory management, and financial performance (volume, revenue, profit) in the Central Java & DI Yogyakarta areas. Her work earned her the Best Three Sales Volume Contribution of The Year award at her company. She also initiated worldwide cooperation between Pertamina and one of the largest sports car manufacturer in the world, Lamborghini, in which she gained a position in the negotiating team. She holds a bachelor's degree in Chemical Engineering from the University of Indonesia and is a Certified Professional Marketer with the Asia Marketing Federation. Upon completion of the MBA Program, Christina intends to continue her energy career on a global scale.

Ade Yoga

Money Market Trader

PT Bank Rakyat Indonesia, Jakarta

Ade Yoga joins the IBEAR MBA Program with over six years of experience in Bank Rakyat Indonesia (BRI), the biggest state-owned enterprise bank in Indonesia. Yoga started in BRI's officer development program, before becoming a credit risk analyst, a corporate banking relationship manager and a money market bonds trader. As a trader, Yoga oversaw \$116 million in capital. Yoga holds a B.A. in International Relations from Gadjah Mada University. Upon the completion of IBEAR MBA Program, Ade plans to pursue trading in global capital markets.

JAPAN

Rui Bando

Construction Manager

Kajima Corporation, Tokyo

Rui Bando joins the IBEAR MBA Program with nine years of work experience at Kajima Corporation, a leading Japanese construction company executing domestic and international projects. He managed construction projects for building bridges, tunnels, and a central hospital facility, and designed bridges for vehicles and piers for marine vessels. Rui was heavily involved in Kajima's international projects in Algeria, Taiwan, Indonesia and Singapore. Through the experience of managing large teams consisting of diverse members at construction sites, he gained both technical skills and team management skills in an international setting. Rui holds a Bachelor of Engineering from Chuo University and Master of Engineering from Tokyo Institute of Technology. Upon completion of the IBEAR MBA Program, he intends to leverage his MBA experience to expand his role to new business development and strategic planning for Kajima's international business.

Myosang Chun

Manager

KPMG FAS, Tokyo

Myosang Chun joins the IBEAR MBA Program from KPMG FAS, specializing in financial advisory services. During her 16 years as a CPA, she spent more than nine years there, including a stint at the M&A finance department of Development Bank of Japan. She mainly supports the business restructuring and M&A of clients, along with financial due-diligence and advice for building business plans. Her clients come from manufacturing, real estate, media, and gaming. Prior to KPMG FAS, she was an external auditor at PwC and an internal auditor at ORIX. She earned a bachelor's degree in economics from Kyoto University. Upon completion of the IBEAR MBA Program, she

plans to continue her career as a consultant and broaden her responsibility to international fields, especially the Asia-Pacific market.

Ryuta Nakase

Assistant Manager
IMAGICA GROUP, Tokyo

Ryuta Nakase joins the IBEAR MBA Program with over 12 years of experience in entertainment and media industry at IMAGICA GROUP Inc., an integrated global media holding company headquartered in Japan. Ryuta led various projects ranging from creation of new business and development of international customers to strategic planning of overseas business. He designed expansion strategies as the youngest project member of IMAGICA GROUP's first-ever company-wide business strategy development and implemented the strategies to expand its business globally. Ryuta holds a Bachelor of Arts in Literature from Sophia University. Upon completion of the IBEAR MBA Program, Ryuta will continue to develop IMAGICA GROUP's global business.

Shota Nishiyama

Vice President
Nomura Securities Ltd., Tokyo

Shota Nishiyama joins the IBEAR MBA Program with 7 years of experience in investment banking industry. Most recently from Nomura Securities, Ltd., his experience focused on wealth management advisory for Japanese business owners and their companies as well as real estate management and tax reduction services to over 500 of his clients. Under Nomura's global leadership program, he worked in Mumbai, India, where he engaged in agricultural trading business between an Indian farmer and a Japanese importer. He holds a Bachelor of Law from the University of Keio. Upon completion of the IBEAR MBA Program, he intends to work as a Financial Advisor for cross-border M&A between Japanese and Asian corporations.

Masataka Okamoto

Strategic Planner
Okamoto Corporation, Osaka

Masataka Okamoto joins the IBEAR MBA Program with seven years of work experience at Okamoto Corporation, his family business and a leading Japanese sock company (No.1 in sales volume for the past 10+ years). Masataka served in various corporate roles, including corporate planning and financial management. In his role in the Corporate Planning Department, he managed a project to seek opportunities for new business in the U.S. and implemented a POS data analytical tool to reinforce sales negotiations. He also promoted the importance of reducing inventory from the cash flow management perspective, leading a reduction in inventory by 17%. Masataka holds a Bachelor of Engineering from the Doshisha University. Upon completion of the IBEAR MBA Program, he plans to return to his family business in a managerial role and lead its international expansion, particularly in the U.S. market.

Toshiki Onodera

Assistant Manager
The Norinchukin Bank, Tokyo

Toshiki Onodera joins the IBEAR MBA Program with eight years of experience working at The Norinchukin Bank (Nochu), the central bank for Japan's primary industries and a leading institutional investor. Toshiki worked as an assistant manager of Equity Investment Division, developing asset allocation for listed stocks, managing a portfolio of long-term direct investment, selecting and monitoring investment funds, and conducting industry and company analysis primarily on Industrials, Automobile, and Medical Device industries. Prior to this role, Toshiki worked in Nochu's trust banking arm, managing entrusted assets (mainly U.S. government bonds), analyzing short-term money market, and executing market transactions such as stock trading, forward exchanges, and total return

swaps. Toshiki holds a Bachelor of Policy and Planning Science from the University of Tsukuba. Upon completion of the IBEAR MBA Program, Toshiki intends to work as a corporate entrepreneur to expand Nochu’s business area.

Tomonori Shimada

Vice President
Development Bank of Japan Inc. (DBJ), Tokyo

Tomonori Shimada joins the IBEAR MBA Program with 12 years of experience at Development Bank of Japan Inc. (DBJ), a financial institution contributing to Japan’s growth by supplying risk capital to growth sectors and regions and by creating diverse financing and investment opportunities through collaboration with other financial institutions. He has diverse experiences serving various roles in multiple departments, including Corporate Finance, Corporate Organization, and Internal Audit, as well as a secondment to Japanese Government Office. In his most recent role as a Vice President in the Internal Audit Department, he has initiated in building new internal audit strategies for the whole DBJ group. Tomonori holds a Bachelor of Law from the University of Tokyo. Upon completion of the IBEAR MBA Program, he intends to return to a leadership role and transform DBJ by developing management consulting services as its official service line.

Hajime Yamada

Senior Engineer
Hitachi Ltd., Tokyo

Hajime Yamada joins the IBEAR MBA program with 11 years of experience in IT business unit of Hitachi Ltd., a leading Japanese conglomerate. Hajime has led several software development projects for digital platform products from Network Attached Storage, Cloud Gateway, to Enterprise Storage. Hajime spent more than 3 years at Hitachi Vantara (Waltham, MA) as a product manager in charge of launching Cloud Gateway products to the worldwide market, and helped Fortune 500 customers in digital transformation by innovative cloud products portfolio. The portfolio attained “Leader” position in IDC MarketScape 2018. He also led agile development projects between engineering teams in the U.S. and Japan to meet rigorous time-to-market demands. Hajime holds a B.A. in Liberal Arts from International Christian University, Tokyo and an M.S. in Biological Sciences from the University of Tokyo. Upon completion of the IBEAR MBA program, he intends to lead strategic initiatives, particularly in creating new business models in emerging industries.

KOREA

Jaeheog Choi

Manager
Korean Air, Seoul

Jaeheog Choi joins the IBEAR MBA Program with 11 years of experience at Korean Air. Jaeheog worked in aircraft financing, which involves global financing institutions, law firms and complex negotiations between companies across borders. He completed the financing of 50 new airplanes for over \$7 billion with global financial institutions as well as the sale and lease-back using old aircraft and spare engines for over \$1 billion. After seven years in the financing team, he moved to the financial planning team, the accounting department and managed fixed-asset settlements. Jaeheog holds a degree in Economics from Seoul National University. Upon completion of the IBEAR MBA Program, he will return to the finance division and continue his career at Korean Air.

Changhyun (Peter) Jeon

Manager
S-Oil Corporation, Seoul

Changhyun (Peter) Jeon joins the IBEAR MBA Program with 10 years of experience in the finance organization of S-OIL, a Korean oil and energy company with annual sales exceeding \$22 billion. Changhyun started his career in the

Accounting division of S-OIL, where he conducted the cost accounting and worked on the annual business report for public disclosure. He also carried corporate tax filing and conducted tax audit defense. After he moved to Treasury division, Changhyun executed and enhanced financial modeling to forecast long-range cash flow for business planning. In the process of Final Investment Decision for S-OIL's expansion project which required US \$5 billion investments, he analyzed the most feasible financing option and executed syndicated bank loan agreement amounting to US \$2 billion. Changhyun holds a B.A. in Business Administration from Seoul National University. During his career, he attained CPA and CFA certificate. Upon completion of the IBEAR MBA Program, Changhyun intends to expand his role to the business strategy and global marketing areas at S-OIL.

Yeonggeol (Ken) Jo

B2B Sales & Marketing
 LG Electronics, Changwon

Yeonggeol (Ken) Jo joins the IBEAR MBA program from LG Electronic with over 10 years of experience in the B2B sales & marketing field. His work focuses on developing tools that provide integrated Supply-Chain Management capability to LG and its customers, enabling LG to be one-step ahead of merely gaining sales knowledge and feedback. Yeonggeol also plans to establish a B2B training process for LG Electronics where SCM and sales are of huge importance. His ultimate goal is to enable all sales employees make optimal decisions in B2B Sales and Marketing by utilizing his expertise in the field of manufacturing, together with the knowledge in sales and SCM, which he will acquire from the IBEAR MBA course. Yeonggeol holds a bachelor's degree in international trade from Pusan National University. Upon completion of the IBEAR MBA Program, he plans to return to LG with renewed business and leadership insight.

Ji Young Jung

Senior Manager
 Industrial Bank of Korea, Seoul

Ji Young Jung joins the IBEAR MBA Program with 13 years of experience at the Industrial Bank of Korea (IBK). Currently, as the Senior Manager for the bank, she is responsible for underwriting loans for small to medium-size businesses (SMB). Ji Young began her career with the bank in Public Relations, effectively communicating with the press and organizing press coverage conferences. She supervised all advertising campaigns, including TV, radio, and newspaper production. She also developed offline and online PR strategies and planned nation-wide concerts. Under her leadership, her team attracted over 11 million people and \$100 million in loan transactions. Her team also won the Best Advertisement Award conferred by the advertising association in Korea. She holds bachelor's degrees in Business and Russian Linguistic from Yonsei University. Upon completion of the IBEAR MBA Program, Ji Young intends to continue her career leading global operations and communication in the banking industry.

Moo-Hyung (Aiden) Kang

Deputy General Manager
 Geosystems Inc., Seoul

Aiden Kang joins the IBEAR MBA Program with 9 years of experience in the smartphone and surveying industries. Before joining Geosystems, he spent five and half years working as a researcher for LG Electronics, where he governed all adhesives, contact clips and shielding for smartphones. He spent the past three and a half years as a manager in Geosystems, his family business, working to consolidate the company's business networks globally. Aiden also led the penetration of Geosystems into heavy equipment machine control markets in Korea by introducing a new on-board weighing system for heavy equipment. Aiden Kang holds a B.S. in Materials Science and Engineering from Korea University. Upon completion of the IBEAR MBA Program, Aiden will return to a expanded

Sanghyun (Andy) Lee

Manager
Ottogi Corp., Seoul

Sanghyun (Andy) Lee joins IBEAR MBA with 10 years of experience working at Ottogi Corporation, a food manufacturing company in Korea. He has experience managing financial assets, foreign currencies, and the company's cash flow from his time working on the finance and accounting team. Sanghyun currently works on the global procurement team, where he is responsible for purchasing 25% of the company's total raw materials. His purchasing responsibilities include soybean oil, grains, refined sugar cane, and corn starches. Sanghyun holds a B.A. in Business Administration from Yonsei University. Upon completion of the IBEAR MBA program, Sanghyun will return to Ottogi Corporation in order to expand his role in the company by improving the efficiency of the manufacturing model.

Youjung (Jamie) Lee

Investor Relations Manager
Samsung C&T, Seoul

Youjung (Jamie) Lee joins the IBEAR MBA Program with 8 years of experience in IR (Investor Relations) and 4 years in HR in Samsung C&T. As a IR manager, she led quarterly earnings releases by planning conference calls and NDRs (Non deal roadshows) for analysts and investors and establishing strategies on company's messages. She covered the market's main interests on the company, ranging from corporate governance to capital management. She also expanded IR team's territory to AGM risk management and ESG (Environmental, Social and Governance) by initiating relation build-up and close communication with proxy advisors, who evaluate a company's ESG policies. Prior to her investor relations position, she recruited for 4 years undergraduate and graduate students, with total recruitment numbers reaching 500 hires per year. She carried out numerous presentations to audiences in top universities across the country. She earned her Bachelor's in Political Science from Korea University in Seoul. Upon completion of the IBEAR MBA Program, she plans to continue her career in IR in a leadership position, but is open to other options, so as to gain experience from various professional environments.

Min Kyu Park

Corporate Culture Manager
Korea Telecom Group, Seoul

Min Kyu Park joins the IBEAR MBA program with 11 years of experience in Marketing, Communications, and Organizational Behavior. At Korea Telecom (KT), he successfully led efforts to incentivize innovation and improve operational efficiencies by implementing Idea-Exchange Workshops and transforming internal communications. Within 2 years, he trained over 750 in-house facilitators to lead workshops for 75% of company (25,000+ employees). Previously, Min Kyu led strategic marketing campaigns for the Olleh brand (3G and 4G networks). A University of Wisconsin-Madison graduate, Min Kyu double majored in Economics and International Relations. Upon completion of the IBEAR MBA Program, he intends to continue his career at Korea Telecom as an organizational culture leader.

Sang-Ho Yun

Manager
Korean Air, Seoul

Sang-Ho Yun joins the IBEAR MBA program with eight years of experience at Korean Air. Sang-ho worked as load master of freighters, an analyst of revenue management of cargo business, and as a sales account manager of global freight forwarders. Before joining IBEAR MBA program, he worked at Industrial Engineering Team, researching and finding optimal solutions in various aspects of the company; solving bottlenecks in Incheon Airport and potential industrial accident causes of cabin crews. Yun was an officer, 1st Lieutenant, in the Republic of Korea Air Force and had worked as a coordinator between ROK Air Force and US Air Force for three years of his military service. He holds a Bachelor of Science in Engineering from Yonsei University in Seoul. Moreover, he had studied at

Kwansei Gakuin University in Hyogo, Japan as an exchange student. Upon completion of the IBEAR MBA program, Yun plans to continue his career in the Industrial Engineering Team and continue to be an important asset to Korea Air.

MEXICO

Artemisa Hernandez

Project Leader, Supply Chain Management
Expanly, Mexico

Artemisa Hernandez joins the IBEAR MBA with 10 years of working experience in strategic sourcing, supply chain management and product development. Most recently, Artemisa consulted a fast-growing sporting goods brand with sourcing, supplier negotiations, pricing structure and retail management to manufacture in China and distribute in North America. She also played roles in enabling global telecommunications companies to develop a new product line and build long-term channel distribution partnerships in Latin America, the Middle East, Africa and Southeast Asia. Artemisa started her career bridging the sourcing, manufacturing and distribution gaps between manufacturers and international buyers. She partnered with nearly 200 of the world's 100 top retailers, most renowned electronics, fashion and sporting goods brands, and eCommerce companies to create and implement strategic supplier sourcing initiatives in China, India, and Vietnam. Artemisa holds a bachelor's in Business Relationships from Instituto Politécnico Nacional. Upon completion of the IBEAR MBA program, Artemisa will expand her leadership roles in e-commerce or consumer goods in a supply management or project/product management capacity.

RUSSIA

Viana Al-Hussaini

Head of Market Management & Marketing
Euler Hermes, Moscow

Viana Al-Hussaini joins the IBEAR MBA Program with 13 years of experience in marketing and sales processes management in financial, machine, real estate, and food industries. Fluent in English, Russian, and Arabic, Viana worked as Head of Market Management & Marketing at Euler Hermes (a brand of Allianz, the leading European financial and investment group), where she led integrated marketing as well as channel and digital transformation journey. As Management Consultant at Caterpillar, she led projects related to dealership restructuring, process optimization, automation and business growth covering over \$3B in revenue. Additionally, her work on initiatives in CIS & Mongolia, Middle East, Africa, and Europe brings diverse international experience and insight. Viana earned her diploma in Strategic and Innovation Management at the State University of Management in Moscow. Upon completion of the IBEAR MBA Program, she plans to pursue leadership roles and develop her career internationally.

SOUTH AFRICA

Hema D. Naidoo

Head of Marketing
First National Bank, Johannesburg

Hema D. Naidoo joins the IBEAR MBA Program with 12 years of marketing experience in telecommunications and financial services. During her tenure at First National Bank (FNB), she was responsible for numerous omni-channel go-to-market strategies to launch new value propositions, reposition product portfolios, and drive digital adoption. At FNB she played an instrumental role in launching the bank's first branded mobile phone aimed at driving digital transformation. Prior to joining the bank, she spent 7 years at one of South Africa's largest mobile companies,

Mobile Telephony Network (MTN). During her time at MTN she was responsible for devising consumer go-to-market strategies for the prepaid, contract and data portfolios. Hema holds a Bachelor of Commerce with specialization in Marketing. Upon completion of the MBA program, Hema plans to continue her career launching digital innovations in the banking and mobile sector.

TAIWAN

Chieh Hsin (Darren) Chen

Product Assistant Manager
Kinyet Related Enterprises, Dong Guan

Chieh Hsin Chen joins the IBEAR MBA program with more than nine years of experience in the real estate and manufacturing industries. He spent over three years leading and coordinating project teams to develop new products for mass production, ranging from metal parts, consumer electronic products, and medical products. Prior to entering the manufacturing industry, he spent six years as a senior sales manager at Sinyi Realty Inc., the largest publicly listed real estate firm in Taiwan. He closed a total of over \$38M real estate transactions and was a top performer sales rep. Chieh Hsin holds a B.A. in Economics from the National Cheng Chi University. He also holds a certificate of proficiency for financial planning. Upon completion of the IBEAR MBA Program, he intends to pursue a career in international business development.

Wei Wen (Kelly) Chen

Manager
Maeden Innovation Co. Ltd., Taipei

Wei Wen (Kelly) Chen joins the IBEAR MBA Program with over 10 years experience in corporate management in the flexible conductor industry. At Maeden Innovation Co. Ltd., Kelly works with multinational corporate clients regarding audits and various compliances required of Maeden Innovation. Kelly also holds a professional human resource management certificate. In her role as project manager, she is responsible for implementing the MES (Manufacturing Execution System) to improve production line efficiencies, and preparing the company for the industry 4.0 standards. Wei Wen earned her Bachelor's degree in business economics and specialized in international studies from the University of California, Irvine. Upon completion of the IBEAR MBA Program, Wei Wen intends to continue her career in Maeden Innovation in a senior management role.

Tzu Chun (Tina) Feng

Deputy Director
United Daily News Group, Taiwan

Tina Feng joins the IBEAR MBA Program with more than 10 years of experience in the media and entertainment industries. She has worked at the United Daily News Group and the Taiwan Literature Foundation. As a business development manager at the Taiwan Literature Foundation, Tina launched Taiwanese IP content in China, Malaysia, and Singapore. As a deputy director at the United Daily News Group, Tina supervised the editorial team, and managed over 50 social media influencers on highly trafficked platforms. Tina holds a BA in Chinese Literature from the National Taiwan University, where she was awarded two major literary and creative writing prizes. Upon completion of the IBEAR MBA Program, Tina intends to continue to work in the media and entertainment industries.

Junting (JT) Lai

Software Project Manager
ASUSTeK Computer Inc. Taipei

Junting Lai joins the IBEAR MBA program as an e-Service UX project manager with eight years of experience in supply chain and service operations management. Junting was named Model Employee of the Year in 2017 at ASUS. He co-founded the software development department, built the new exchange and refund system, point of sale, and EDI platform. Prior to ASUS, Junting worked at Hyve Solutions where he planned a \$20M monthly supply of server production for Twitter and Akamai. Junting holds a BA in International Business from National Chengchi University in Taiwan. Upon completion of the IBEAR MBA Program, Junting plans to continue working in the supply chain sector for a software company.

Chung-Kuang (Dlight) Ting

Director
Montage Tech Inc., Taipei

Chung-Kuang (Dlight) Ting joins the IBEAR MBA Program with 17 years of experience in the high-tech industry. He started his career in the start-up Bluetooth software design as a co-founder for four years. Later in 2005, he joined MediaTek Inc. to build MediaTek's Bluetooth software ability and teams. He worked for MediaTek more than 11 years, in which he not only developed and managed the software teams from the scratch but also made the most competitive Bluetooth products from feature phones, smartphones, Internet of Things, and home appliances. In 2017, he left MediaTek as a senior department manager and joined Montage Tech, Taiwan as a director to set up a new engineering division until 2019. Chung-Kuang holds both B.S. and M.S. degrees in Telecommunication Engineering from National Chiao Tung University, Taiwan. Upon completion of the IBEAR MBA Program, he intends to extend his leadership role in the high-tech industry.

THAILAND**Digit (Jack) Wannissorn**

Executive Committee Member
Dr. Rasmi Wanissorn Foundation, Bangkok

Digit (Jack) Wannissorn joins the IBEAR MBA Program with over 5 years of professional experience in the financial services industry. In his most recent role as an executive committee member, Digit played a significant role in governing and managing the Wanissorn foundation, working to increase access to medical care among the under-served sector of society. His experience also includes derivatives and securities trading, global portfolio management, research, and financial advisory. Digit holds a bachelor's degree in English from Ramkhamhaeng University. Upon completion of the IBEAR MBA Program, Digit intends to combine his financial services experience with his non-profit work to build Thailand's most successful social impact fund.

UNITED STATES**Jarrett Banks**

Vice President
Nikko Asset Management, Tokyo

Jarrett Banks joins the IBEAR MBA Program with 15 years of experience in the financial and media industries in the U.S., Hong Kong, Singapore, and Japan. He has worked at the *Wall Street Journal*, *Bloomberg* and most recently as Vice President of Marketing and Communications at Nikko Asset Management in Tokyo. At Nikko AM, which has \$214 billion in assets under management, Jarrett created a sustainable framework for the firm's global investment writing and worked with senior management to drive the firm's ESG push. A native of Chicago, Jarrett holds a

master's degree from Northwestern University. Upon completion of the IBEAR MBA Program, Jarrett intends to continue to work in the media and financial industries.

Michael Jeffery

Natural Science Educator
Scituate High School, Boston

Michael Jeffery joins the IBEAR MBA Program with six years of experience as an educator in the natural sciences. He managed the development of curriculum, implementation of technology and learning management systems, and lead the classroom, co-curricular and extracurricular education in the subjects of Physics, Chemistry, Biology and Environmental Science at the secondary and post secondary level. Michael holds a bachelor of science in Biochemistry and Chemistry at the University of Massachusetts, Amherst and a Master of Education from Boston College. Upon completion of the IBEAR MBA Program, he plans to advance a career in the science and technology industry.

Will Junqueira

Senior Consultant
Carrefour, São Paulo

Will Junqueira joins the IBEAR MBA Program with 12 years of experience spanning leadership roles in sales, strategy, pricing and operations across the United States and Brazil. Will began his career by providing data-driven analysis to launch and steer new ventures at Shell (Energy), DaVita (Healthcare) and BRIC Group (Real Estate Development). Most recently, Will led cross-functional teams at Carrefour (Global Retailer) as the Senior Consultant for Brazil's largest network of gas stations. There, he created and implemented an over-arching internal incentives program for the 2500+ team members to improve operational excellence; the program resulted in record sales, profitability, and turn-over reduction. Will holds a Bachelors in Industrial Engineering & Operations from U.C Berkeley. Upon completion of the IBEAR MBA Program, he plans to obtain a leadership role in a consulting agency to assist organizations achieve peak operational efficiency.

Amal Khan

Associate Program Manager
AECOM, Washington D.C.

Amal Khan joins the IBEAR MBA Program with 7 years of experience as an International Development Professional proficient in Project and Fiscal Management in the private and public sectors with experience working with and developing stakeholder engagement while building international partnerships. She has participated in various international conferences regarding water and food security issues and supported private and public entities to research and publish recommendations for policy makers and governmental officials. In her most recent role with AECOM as Associate Program Manager, Amal supported the \$87M USAID (United States Agency for International Development) funded "Strengthening Watershed and Irrigation Management" Project based in Afghanistan, providing overall operational, contractual and financial management, as well as management of the field office operational staff. Amal is a certified Project Management Professional (PMP), certified in "Negotiations" awarded by the University of Oxford and holds a B.A. from the University of Central Florida and a M.Sc. from the London School of Economics.

Dave Losby

Director of Operations
Versa Press, East Peoria, IL

Dave Losby joins the IBEAR MBA program with 11 years of manufacturing management experience. With his technical background, he has focused his career on improving the manufacturing process. He was passionate in leading a team to design and implement automation solutions that allowed the company to grow while minimizing labor requirements. Through analyzing sales and production data, he helped define the company growth strategy.

In addition to evaluating the financial feasibility of capital investment projects relating to operations, he was also responsible for managing the installation. Dave holds a B.S. in Mechanical Engineering from Bradley University. Upon completion of the IBEAR MBA Program, Dave intends to pursue a career in operations and technology strategy for a company in the packaging industry.

Cindy Pham

Marketing and Strategy Manager
HIBU, Inc., Los Angeles

Cindy Pham joins the IBEAR MBA Program with eight years of experience in the high tech industry. Her career stems from the San Francisco Bay Area, where she organized growth activities for software companies. At Apple, Cindy managed business and communication processes with stakeholders. At V-TAC USA, a branch of the multi-billion dollar European retail headquarter, she led operational and marketing initiatives that would increase regional quarterly sales from \$30K to \$500K. She became an active contributor to big-picture decisions for logistics, supply management, and branding. Recently at Hibu, a marketing company partnered with Google and Facebook, she strategized plans for various verticals and consulted clients on innovative approaches to growth. Her responsibilities include managing teams, budgeting, and project managing. Cindy holds a B.S. from UC Davis in Psychology and a minor in Global Studies and has studied five languages. Upon completion of the MBA Program, Cindy intends to continue her career in strategy, management, and marketing.

Dan Shumaker

Financial Analyst
Sage Publishing, Thousand Oaks, CA

Dan Shumaker joins the IBEAR MBA Program with 12 years of experience from the financial industry. His most recent role was at SAGE Publications, a leading academic publishing company, and his experiences also span the renewable energy and real estate sectors in both startup and late-stage corporate environments. In his role as a financial analyst at SAGE, he was responsible for developing company budgets and forecasts for senior management. He also has experience with project finance, asset management, and government contracting with the U.S. Department of Energy and the U.S. Department of Defense. A native of Los Angeles, Dan holds a B.A. in Foreign Affairs from the University of Virginia. Upon completion of the IBEAR MBA Program, he intends to continue a career in finance.

Gouhei J. Urano

Financial Controller
WHILL Inc., San Carlos, CA

Gouhei Urano joins the IBEAR MBA Program with more than nine years of professional experience. In his most recent role as a Financial Controller at WHILL, Inc., a growth-stage startup and manufacturer of personal electric vehicles, he oversaw the day-to-day operations in accounting, tax, finance, legal, and HR matters, while assisting the CFO in making strategic moves, such as closing a \$45 million Series C funding round, moving the global headquarters from the U.S. to Japan in preparation of an IPO in Japan, and driving post-merger integration. Prior to this role, Go worked for Deloitte and KPMG in Tokyo, New York, and Silicon Valley, serving more than 20 large multinational companies in various industries, including international trading, private equity, retail, and manufacturing, in the areas of auditing, transfer pricing tax advisory, and global open innovation consulting. Go is a licensed CPA in the U.S. and Japan, and holds a B.A. in Economics from Keio University and a Master of Accounting from USC. Upon completion of the IBEAR MBA Program, Go plans to continue his career in accounting and finance in greater leadership roles.